

# Banc Trader

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## E Banc Trade Contacts

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Sydney South Tel: 02 9594 1706  
*Kevin McNelis* Mob: 0413 949 595  
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## FROM THE EXECUTIVE DESK

# TOWARDS 10,000

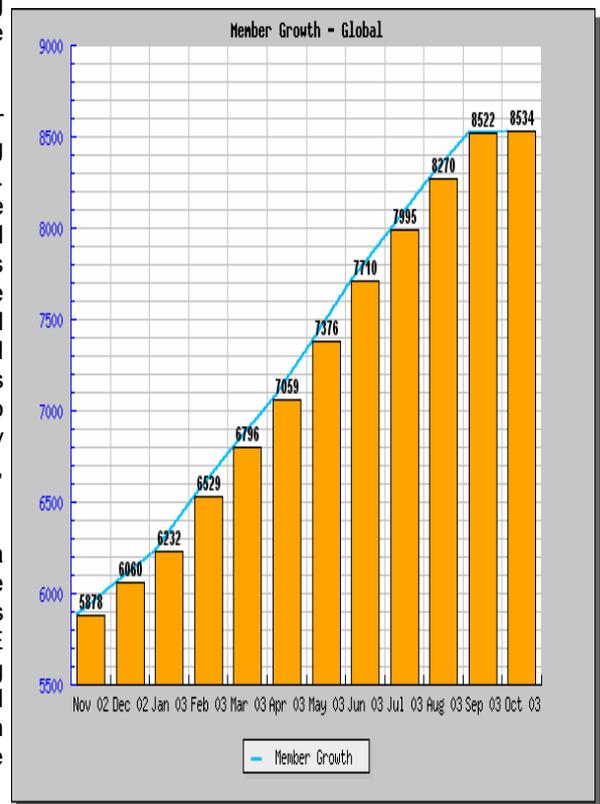
The E Banc Trade team are committed to achieving 10 000 memberships by Christmas this year and all signs are indicating that we will make it with great ease! We are pleased to announce the introduction of the E Banc Trade system in Western Australia. Approximately 100 members have joined us from another trade exchange and are excited about the prospects that our system will bring to their business. With representation in all Australian States, we are certainly demonstrating that we are the fastest growing trade exchange on the planet!

October also marks the month for approximately 300 members signing onto our trade system over in England. As we continue to grow in our home nation of Australia our international presence is ever-increasing. Vietnam is powering on with the introduction of the E Foundation concept at the annual nation-wide Moon Cake festival, Holland is continuing to grow as sponsorships and E Banc Trade support continues to increase and we are receiving many enquiries for licensed areas in the USA, Italy, and the list continues to grow.

All indications suggest that it will be a very merry Christmas this year as we celebrate the success that 2003 has presented. But it doesn't stop there! E Banc Trade is committed to becoming the largest trade exchange by the end of 2004. A quick look at our growth pattern since our beginning indicates we are well on track!

Don't forget our annual Trade Extravaganza to be held in conjunction with the Sunshine Coast Home Show. This event will give us great exposure to over 30 000 people who attend this event. Contact our Head Office for more details!

*Happy Trading from the E Banc Trade Executive Team*



## HOT OFF THE PRESS

THE Australian Tax Office has just endorsed our E Banc Trade Philosophy - 'right price, trade component negotiable'. To view the complete publication go to:  
[http://www.ato.gov.au/content/downloads/n9748\\_proof04.pdf](http://www.ato.gov.au/content/downloads/n9748_proof04.pdf)

*Extract:* "For tax purposes, we consider one trade dollar (T\$1) equal to one Australian dollar (\$1), unless it can be shown that the T\$1 is being traded consistently at a different value or the amounts paid or received for goods or services do not reflect the real commercial value of the goods or services. If the consideration attributed to the supply does not reflect the real commercial value of the supply, the credits attributed to the supply convert to the GST-inclusive market value of that supply."



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# BUSINESSES FOR SALE



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## VIETNAM INTRODUCES THE E FOUNDATION

After spending a couple of intensive weeks training with Head Office, Bang and his team have returned to Vietnam and are immediately making E Foundation known as a benevolent organisation by donating hundreds of moon cakes to disadvantaged children. Bang admits that this is only the beginning in meeting the overall needs of the Vietnamese community and is a wonderful start for the E Foundation in Vietnam.



The Moon Festival (Mid-Autumn Festival) is widespread throughout Asia and is a highlight of the year for the children. Groups of children roam the town carrying bright red lanterns, beating drums and singing special mid-autumn songs. Some groups perform the Lion Dance, with an entourage of friends in tow who provide the musical accompaniment. Prizes for the children are wrapped and hung high on the fronts of houses, adding to the sense of adventure and excitement. Other opportunities for prizes include the best fruit arrangement and lantern contests.

It is a magic time for all who take part in this amazing cultural experience. The cultural richness of Vietnam and surrounding countries is something that Australians know little about but thanks to our new Licensees in Vietnam, we can play a big part in making Vietnam a better place for the underprivileged.

Vietnam is a very poor country relative to Australia's wealth and prosperity. The E Foundation invites any E Banc Trade member to donate anything of value that you may have lying around the house so that we may send it to Vietnam where Bang will pass it on to the needy within the community. Specific needs include old eyeglasses, textbooks, sporting equipment or financial donations.

**For more information on  
E Foundation, please contact  
our Executive Officer Brett Skjonnemand**

**Email [info@efoundation.cc](mailto:info@efoundation.cc)  
Web [www.efoundation.cc](http://www.efoundation.cc)  
Phone (07) 5437 7220**

## SEMINAR TEAM ATTEND GREAT MEMBER NIGHT IN GYMPIE

The Gympie / Sunshine Coast Hinterland region has been our most recent host for the E Banc Trade Seminar Team. The team comes prepared to inspire local members and encourage the use of the E Banc Trade system.



Gympie members had the opportunity to ask questions of our Manager Business Development, Darryl Frost, and our Events Management Coordinator Steve Woods.

The night was extremely positive and well attended by 23 members. Future events will certainly take on a larger scale as we continue to see this area developed by local licensee Charles Shewring.

E Banc Trade Gympie 25B Factory St, Pomona Tel: 075485 0622

For enquiries on future seminars held across the country and around the world, contact Darryl Frost: **phone: (07) 5437 7220 or email: [darryl@ebanctrade.com](mailto:darryl@ebanctrade.com)**

*(Above) Gympie and Hinterland licensee Charles Shewring at the recent seminar held for Gympie / Sunshine Coast Hinterland businesses*

# New Licensees

## Welcome aboard Western Australia!

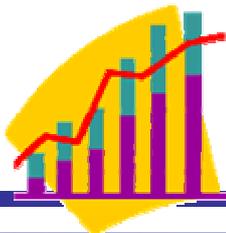
We are extremely pleased to announce that Bernadette Bertogna and Mark Nugent, previously of Tradebart Western Australia, have chosen to join the E Banc Trade system and their Western Australian members will be coming across to our exchange. This acquisition for E Banc Trade members was a close race against BBX, but our winning formula was a contributing factor for Bernadette and Mark in their decision to choose E Banc Trade. Bernadette is our managing E Banc Trade, Western Australia, and Mark is Manager, E Banc Trade, South West Perth.

Once again, E Banc Trade has proven its formula wins over all others, and we now publicly make the offer to any other Tradebart franchisees wishing to become involved in E Banc Trade to do so now and join the confirmed, fastest growing trade exchange in Australia.

With Western Australia now a strong part of our membership base, our network of licensees covers every state of Australia - and remember, we are also active in 6 countries worldwide.



## Joanne set to grow on the Gold Coast



The Gold Coast has been growing at a fantastic rate and to complement this growth E Banc Trade welcomes Joanne Hamblyn as licensee for Gold Coast North. Joanne brings with her great experience and passion for the E Banc Trade system after assisting in our Gold Coast licensed area. We wish Joanne every success and look forward to assisting her in making Gold Coast North a prosperous and strong centre for E Banc Trade.



Keep your kids occupied and off the streets. Send them to a sport camp.

### HOCKEY CLINIC MELBOURNE

October 1st and 2nd at the state Netball Hockey Centre, Melbourne.  
Coaching for Players aged between 6 and 17 from a team of leading players and coaches.

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# Events

## Make a LIFE

Make a LIFE is an interactive workshop that will help busy and overworked people take control of their lives and start to lead themselves.

The demands of life rob busy people of the awareness that you can build a life of significance. Ask the question and everybody wants to leave a legacy better than their company's share price, their bank balance or owning the most toys.

**What have you done** to make sure that your life will achieve more than 'going to work'? Unless you invest the time to discover and plan your REAL life, it will become lost in the sea of activity that is 'normal'. When did you last think deeply, focus on destiny, and plan to take action that will change your life?

# INTEGRITY

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## not just a **LIVING!**

### What is 'Make a Life not just a Living?'

'Make a LIFE' is a half day long professional development workshop that WILL increase your personal productivity...you WILL get more done. discover life's most important activities, roles and relationships plan to achieve the things that matter most to you

### Costs

For the low inclusive cost of \$50, (10 Trade-40 cash\_ you will receive teaching and tools to improve you productivity and achieve what matters most. All course notes and morning tea is provided.

### Where

The workshop is to be held at E Banc Trade Unit 9, 62 Bishop Street, Kelvin Grove, on Saturday 11th October from 8:30am—12:30pm. 07 3355 8811

### WHAT TO DO

Numbers are strictly limited, so register NOW by calling Yvette on 07 3356 8811

## Legends of League

The legends of Rugby League clashed on Saturday 27<sup>th</sup> September at Redcliffe as they battled out during the E Foundation Legends of League QLD vs NSW match. Much fun was had by all as we were entertained by a game involving a lot of the rugby greats we have seen over the years.

6000 screaming fans were in attendance and some brilliant exposure was given to the newly incorporated E Foundation as one of the game's major sponsors. Unique exposure included the E Foundation logo displayed on the country's first and only motorized glider.

The day before the big game saw the E Foundation Charity golf day held at the Redcliffe Golf Club. This event saw many Rugby greats take to the golf course for some charity work of the toughest kind - a game of golf.



Organisers of the weekend Legends of League fundraising event expect that the Mardi Jackson Cancer Fund will be excited about the donation cheque to be forwarded to their charity in due course.

The weekend has been labelled a huge success by all in attendance with Brett Skjonnemand, E Foundation Executive, very excited about the amount of exposure received by the E Foundation during the course of the weekend event. It won't be long at all before the E Foundation will become a name synonymous with many relevant and impacting charitable causes designed **for you, the community**.

*(Top) At the E Foundation International Legends of League E Banc Trade Events Management Coordinator - Steve Woods, E Banc Trade Event Assistant - Renee Ross and E Foundation Executive Officer Brett Skjonnemand*

*(Left) At the after match function of the E Foundation International Legends of League Adrian Brunner (Gold Coast Licensee) Renee Ross, Dale Shearer (Mackay, Townsville Licensee) and Steve Woods*



# Administration Notes

## bid'n'buy

### Another FREE service for E Banc Trade Members

## THE SERVICE



E Banc Trade offers an auction style web site for its members to display goods or services for sale at the **right price with a trade component**. The site is another way that you can advertise your product or service to our ever-growing E Banc Trade membership. We are very pleased to offer this service at no charge to our members and encourage our members to access the site regularly to add listings or purchase goods and services.

Users can contact the Bid 'n' Buy administrator at [auctions@ebanctrade.com](mailto:auctions@ebanctrade.com)

### TO ACCESS THE BID 'N' BUY SITE

- (1) Go to [www.ebanctrade.com](http://www.ebanctrade.com) (click on Australia)
- (2) Click on Bid 'n' Buy icon
- (3) Enter your member username and password
- (4) Click on Bid 'n' Buy icon
- (5) Happy Bidding!

## A NOTE ON FAIR MARKET VALUE

E Banc Trade makes every attempt when assessing a fair and reasonable market value for items listed on Bid and Buy. E Banc Trade uses numerous sources as a guide to fair market value for items. For instance, when we assess the market value of vehicles, we refer to sites including, but not limited to, [www.redbook.com.au](http://www.redbook.com.au), [www.newsmotoring.news.com.au](http://www.newsmotoring.news.com.au), and [www.carsales.com.au](http://www.carsales.com.au), and we take advantage of valuations and classified advertisements on these sites as well as listings in the online trading post [www.tradingpost.com.au](http://www.tradingpost.com.au). We conduct extensive Internet research as well as contacting members of our trade exchange when determining fair market value.

When E Banc Trade determines that an item is not representative of fair market value the member will be contacted via email with the opportunity to present a case for the value placed on the item in question. Five business days are allowed for a response to be provided. If no response is received then the auction item is automatically deleted from the pending auction list. If a seller prices their item above what would normally be considered as fair market value, then they are encouraged to provide enough information to allow the auction administrator to make a value judgement.

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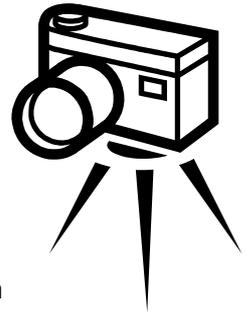
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TAS

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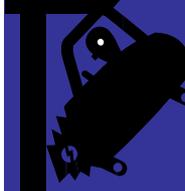
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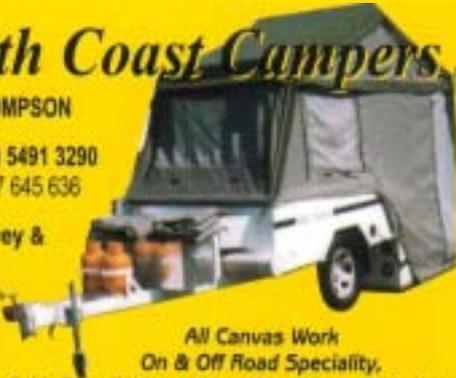
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