



NATIONAL NEWSLETTER

# BANC TRADER

AUGUST 2004



[www.ebanctrade.com](http://www.ebanctrade.com)

## OUR MISSION

Our mission is to facilitate the exchange of goods and services in an environment of fair and equitable trading to create a feeling of well being over and above the member's expectation

## OUR GUIDING PRINCIPLES

- Our prosperity parallels that of our community, locally, nationally and internationally
- Every policy decision is based upon the wellbeing of our members
- We endeavour to create a feeling of wellbeing over and above the expectation of licensees, staff and members
- We embrace all cultures, we judge none
- Risk making a wrong decision quickly rather than no decision at all
- Licensees are most important to continued growth, as are staff and members
- Staff ideas are valued as we continually strive to improve the business formula
- Dare to be different – think and work faster, smarter and with less
- One thing that can be promised is change – it inspires innovation
- Communication engenders trust and loyalty – ring back
- If you become emotional in a decision, pass it on to someone else

## OUR VALUES

### INTEGRITY

Walking our talk, standing in our own truth

### COMMUNITY

Helping and giving back to our community

### EDUCATION

Continually educating ourselves enabling healthy growth

### KNOWLEDGE

Acquiring knowledge and addressing the needs of our customers and the greater community

### RESPECT

Respecting each other, our valued customers, and the underprivileged

### COMMUNICATION

Encouraging open and continual communication; building trust

# Forefront

## INSIDE CUSTOMER SUPPORT

This month we commence a new section that aims to show you the personal side of Head Office. Corrie has been working at E Banc Trade for six months now and previously worked with E Banc Trade from its inception in 2000 before heading overseas in 2001.

### Could you please introduce yourself and tell us your position at E Banc Trade Head Office?

My name is Corrie Wadley and I am a customer support officer at Head Office on the Sunshine Coast.

### Tell us about your experience overseas, where did you go and do you plan on travelling again in the future?

I went to London on a two year working holiday, from there I travelled between temporary jobs and on weekends within the UK and to various European countries. At the end of my stay I did an extensive trip through Europe visiting 17 countries. On my way back to Australia I spent a month in Egypt, then went on a two-month safari through Africa travelling from Kenya through Tanzania, Malawi, Mozambique, Botswana, Zimbabwe, Namibia and South Africa where the tour ended. I then spent a further month in South Africa travelling up the east coast 'garden route'. From South Africa I flew to India and travelled from Mumbai anti clockwise around the coast to Delhi.

This year whilst I'm at home I'm trying to see as much of Australia as possible. I would like my next big trip to be to South America.

### How have things changed at E Banc Trade since you originally left in 2001 to travel overseas?

There have been additions to staff, but some original ones are still here. The company has grown dramatically and still is with new ideas and changes always happening to facilitate its growth. From a customer support side the intranet is more user friendly.

### As a customer support officer, you manage lots of calls from members requiring help with trading. If you could offer one piece of advice to E Banc Traders, what would it be?

Think trade first. The more that people are spending, the more business and cash flow it generates for you.

### You take a lot of calls each day. What's the most difficult customer support moment you remember?

Nothing comes to mind. We deal with all different sorts of issues. We are here to provide trade information, directory assistance, business opportunities, account information, resolve complaints, make friendships, and sometimes provide a shoulder to cry on.

### What was the last thing you personally purchased for yourself or a friend on E Banc Trade?

A set of wine glasses

### From your experience and with E Banc Trade's recent international success, where can you see E Banc Trade in the future?

People believe in the E Banc philosophy. Once our international licensees are properly established and trading, product will flow between countries. E Banc Trade both nationally and internationally will prosper.

# Real Estate

'Businesses and Units'



Outlook Realty Pty Ltd has a variety of residential, commercial, industrial properties as well as land and businesses for sale. Check out the property section at [www.ebanctrade.com](http://www.ebanctrade.com)

## B RESORT VILLA ID: 517

2 bedrooms, fully furnished, air-conditioned. Access to resort facilities including 2 pools, tennis courts, fully licensed restaurant and country club, 18 hole golf course.

**Priced at \$250,000 (\$190,000 cash / \$60,000 E Banc Trade)**

## PENSIONER UNITS ID: 527



1 bedroom low set units in a block of 2. \$190,000 for the pair. One unit has a permanent tenant, and on the other unit an offer of a 6 month rental guarantee is a condition of sale to enable the new owner to establish a tenant. Located in a complex of 30 units with common room and manager's quarters.

**Priced at \$190,000 (\$142,500 cash / \$47,500 E Banc Trade)**

## RENOVATED QUEENSLANDER ID: 532

- All the hard work is done on this lovely Queenslander. Features include 3 bedrooms + study, a large breezy veranda which leads to a huge lounge and formal dining area, bathroom with spa, large kitchen with heaps of storage and two meal areas.
- Downstairs along with a double garage, there is also a large workshop & laundry with separate shower and toilet.
- The property is fully fenced with mature gardens and is close to the CBD and schools.



**Priced at \$180,000 (\$144,000 cash / \$36,000 E Banc Trade)**

For Real Estate Enquires

Phone (07) 5437 7076 | Email [realestate@outlookre.com](mailto:realestate@outlookre.com)

## Peace Embassy

Sponsored by the E Foundation Inc  
*"a place where promises to children are kept"*

The Peace Embassy was started in 2000 by Kerry Bowden, the day after her third grandchild Caitlin Jean was born on the 30th November. Fearing for her future and the future of all children, Kerry made Caitlin a promise - that she would work the rest of her life to make it a better world for her and to do this she must work to make it a better world for all children by the year 2015.

The Peace Embassy, is a large global organisation with a wonderful local committee, and very notable International Board of Guardians. Children from all corners of the world will soon form an Ambassador's Advisory Committee.

In December 2003 the Australian founder, Kerry Bowden, was invited to Puerto Rico, as a special guest at the launch of the Alliance for the New Humanity. The Board of this group includes two Nobel Peace Prize-winners, Oscar Arias Sanchez and Betty Williams, as well as people like Deepak Chopra, Ricky Martin and Kerry Kennedy Cuomo. Kerry Bowden is now a member of their advisory committee.



On the 19th June 2004, Kerry was honoured with the Global Loving Your Life award. The Chou Ta-Kuan Foundation based in Taiwan, brought 45 people including a very talented blind orchestra and 9 Taiwanese press crew to Australia where they presented Kerry the award at an event at Parliament House in Brisbane.

The following day the Peace Embassy hosted the Chou Ta-Kuan Foundation at a wonderful, inspiring day at Shaftesbury Campus, made possible by the Sponsorship of E Foundation and E Banc Trade.

Permanent headquarters for the Peace Embassy will be set up at Djarragun Indigenous College in Far North Queensland, a perfect location given Kerry's background of over 30years working to improve the conditions for indigenous people.

The Peace Embassy represents:

- A place where children can visit in person, or via the Internet, to learn about Peace and how to achieve not only world peace - but also inner peace.
- A place where adults from around the world can visit to leave their promises to the children of the world.
- A place where we can all learn what others are achieving around the world to make it a better world for all of us.
- A place where cutting edge, exciting projects and programs will always start and be sent on to the world.
- A place where a yearly Global Children's Festival can be held.
- A place where other countries will look to for guidance when setting up their own Peace Embassy.

Please visit the website [www.peaceembassy.com](http://www.peaceembassy.com) and [www.onemindonevoice.org](http://www.onemindonevoice.org) to follow the progress of this amazing Journey of Kerry Bowden, Grandmother, Poet, Actionist, and her promise of a better world by the year 2015.

# Admin Tips

## Helpful tips from the desk of our Customer Support Manager

Wondering what you can spend your E Banc Trade dollars on? Listed below are suggested goods and services on which you could be spending your E Banc Trade dollars. Simply search on our website [www.ebanctrade.com](http://www.ebanctrade.com) under the certain category in the membership directory or contact your local Customer Support Team today.

Accommodation & Restaurants  
Accountants  
Advertising & Marketing  
Beauty Salons  
Carpet Cleaning  
Cleaners & Cleaning Products  
Clothing - Uniforms  
Couriers  
Dentists  
Financial Services  
First Aid Supplies  
Garden Maintenance - Lawn Mowing  
Hairdressers  
Insurance  
Internet Services / Providers

Leaflet Distribution  
Locksmiths  
Motor – Service & Repair  
Office Equipment / Furniture  
Optometrists  
Pest Control  
Printing / Business Cards  
Promotional Products  
Rubber Stamps  
Security  
Signwriters / Signage  
Solicitor / Lawyer / Barrister  
Stationery / Toner Cartridges  
Stockmarket courses  
Storage Facilities  
Telecommunications  
Veterinarians  
Water Supply & Delivery  
Web Page Design & Development  
Window Cleaning

*Think trade  
first*

### Terms and Conditions of Facilities

- Did you know that if you have a facility on your account, you must be an active trader, willing to advertise your goods and services, and cannot be unlisted. Any exceptions must have prior approval from Head Office.
- Real Estate facility amounts must be reduced monthly. Members do not have the option to maintain the facility at full amount for the 5 year facility period - regular repayments must be made.



### **E Foundation Report**

Our Community support continues as our Sponsorships have now reached 450. Sponsorship support over the last month has been given to many sporting clubs as well as individuals and community groups. Organisations such as the Royal Blind Foundation, Red Cross and Leukaemia Foundation have experienced the generosity of E Banc Trade through the E Foundation during the last month.

### **Congratulations!**

To all our sponsored sporting clubs who have reached, or are close to reaching the fast approaching finals in your prospective sport.

Special congratulations go to Emma and Curtis Sheers. Emma has won both the Slalom and Jump championships at the French Masters Water Ski Tournament, whilst Curtis won the jump with a new Australian record, only 1 metre off the world mark.

Also congratulations to sponsored golfer Brad McIntosh. Dubbo born Brad currently leads the money list in the Von Nida Tour, an excellent foundation for a professional career.

### **Good Luck!**

We wish all of our sponsored Olympians and Para Olympian teams and individuals the best of luck at the Athens Games.

### **Shaftesbury Campus**

Our first "Work for the Dole" program has now concluded. Eighteen participants moved through the program with one securing full time employment through our membership, three being placed on full time Traineeships and five achieving employment outcomes elsewhere. Our second program has now commenced.

The Campus has secured a contract for the propagation of plants for a large Brisbane Nursery. This will be controlled by our Horticultural Trainees and assist the Campus financially. It is also a part of our plan to introduce commercial activities into the Campus, which will allow the Foundation to expand its work amongst the disadvantaged in the community.

### **Events**

The **Diamond and Denim Ball** held on the Sunshine Coast was well supported by members and the public. Great entertainment and food and a top auction allowed us to present a handsome cheque to the Leukaemia Foundation.

***Our next Diamond & Denim Ball will be held on August 14th at Bundaberg. Contact [events@ebanctrade.com](mailto:events@ebanctrade.com) for more information.***

*Diamonds*  
**DENIM**  
BALL

# Members Market

E Banc Trade members offering great Trade specials for the month of August

## E Banc Trade Sunshine Coast Warehouse Specials

*Don't forget Father's Day in September*

**Julbo Sunglasses** 80% Trade

**Submarine pens and watches** available 50% Trade

**Just arrived NEW Ladies Bikinis and Lingerie** Assorted styles, sizes and colours. 50% Trade

**Tara Vao** Loose fitting, comfortable casual, coast style clothing now available on 90% Trade. Includes ladies sarongs, pants, dresses, skirts, long / short sleeve tops and much more.

**Oz Beauty** Hair removal Gel his

and hers - all natural ingredients \$16.50 incl 47% Trade 53% Cash

**All Brass Products** - Candle sticks, pots, trays, baskets, etc. - 90% Trade

**New Cane furniture** at great prices: lounges, tables (round and rectangle) chairs, bedside tables, sofa arms, etc. 50% Trade

**Assorted wood samples** now available - 1.2m and 1.8m wooden stakes, hardwood material for fencing or small building projects and real estate agent stakes. Orders taken. 40% Trade

**Planter pots** small, medium and large and wooden bath mats - 40% Trade

**For more information please contact Aston at E Banc Trade Head Office on (07) 5437 7230**

## All Zapped Pest Management

General pest and termite specialist. Pre purchase pest inspections. Free quotes and advice. Low toxic, asthma friendly chemicals used. Ask us about our new Timbersafe \$100,000 timber replacement warranty that protects your home for treatment and repairs. Commercial protection, pre purchase inspection. Has added termite insurance. Pre construct reticulation, red stock collars.

**Phone today for a VIP Card and get your fifth service FREE!** (Conditions apply)

OR Never pay for your pest control again by referring 2 new customers each year consecutively! **20% Trade 80% Cash**

**Address:** 67 Millwell Rd, Maroochydore 4558

**Contact:** Paul Enwright

**Phone:** 07 5452 7400

**Mobile:** 0422 763 604

QLD



**NEW 5m Seafarer Boat for sale + outboard & Trailer**

**\$25000 Cash \$14000 Trade**

Contact Lewis Reid  
Phillips Marine, Lavington NSW

Phone 02 6040 1433,

Email [phillipsmarine@bigpond.com](mailto:phillipsmarine@bigpond.com)

## WANT TO ADVERTISE ?

Want to advertise in the E Banc Trader?



As an E Banc Member, E Banc Trade provides a free advertising service to all E Banc Trade members. This service covers all publications released by E Banc Trade, local and national bulletins and local and national newsletters. If you wish to be advertised, please email [publications@ebanctrade.com](mailto:publications@ebanctrade.com) with your advert which includes a trade percentage and a notification of which publication you wish your article to be included.

Work the  
Dream



## Auzie Floor Coverings

Most Flooring, Carpets supplied. Rugs and pots also available. Happy to supply carpet Australia Wide on **50% Trade 50% Cash**.

Choose and order directly from our Web site: [www.auziefloorcoverings.com.au](http://www.auziefloorcoverings.com.au)

**Contact:** Garry Burr

**Phone:** 1300 556 319

**Webpage:** [www.auziefloorcoverings.com.au](http://www.auziefloorcoverings.com.au) **TAS**

## Slash N Trash

Mowing, Slashing, rubbish removal, loader and tipper hire/ deliveries.

Servicing the Sunshine Coast. **50% E Banc Trade**

**Contact:** Neil Schulz

**Phone:** 0404 878 744

**Email:** [nc.schulz@optusnet.com.au](mailto:nc.schulz@optusnet.com.au)

**Location:** Bli Bli **QLD**

## Bramsen Import & Export

Quality Crystal Glasses and Giftware, Blanket, Ties also Bed set 100% cotton, Poly/Cotton. Sunglasses from Italy Summer, Collection Beach Wear & Lingerie and Activewear Brazil.

**30% Trade**

CALL us today and we would be happy to discuss the large range of products they currently have in stock or visit our store.

**Address:** Unit 10, 200 Winton Road, Joondalup WA

**Contact:** Monya Bramsen

**Phone:** 08 9300 1202

**Email:** [bramsen@eftel.com](mailto:bramsen@eftel.com) **WA**

## In and Upfront Sales and Marketing

**To keep your business and products ahead of the rest!**

"From concept to customer, we are the company that can effectively promote your business and products because that's our business!!!!"

**Up To 50% on Trade Available**

We can provide you with a wide range of strategies and products.

By using our large range of products that can be printed on, and your company name, product name or logo we can ensure that you get maximum visibility that will be building up your brand equity.

Some of the products available are: business cards, fridge magnets, pens, key rings, embroidered and screen printed polo, t-shirts and caps, corporate wear, stubby holders, coffee mugs, bags and cooler bags, drink bottles - many other products are available.

**Contact:** Gerald

**Phone/Fax:** 08 9456 4683

**Mobile:** 0409 113 109

**Email:** [roadkillperth@lycos.com](mailto:roadkillperth@lycos.com) **WA**

[www.ebanctrade.com](http://www.ebanctrade.com)



## APS Group – Renew Skin Care

Renew Skin Care is dedicated to promoting healthy, radiant skin with the powerful benefits of Rosehip Oil. Based in Melbourne Australia, the company was formed on the belief that skin care products should do what they claim to do, care for your skin.

The ingredients in the new range of products do not contain harsh ingredients that irritate the skin.

**Products are 50% E Banc Trade!**

**Organic Rose Hip Oil** - Prevents the signs of premature ageing, aids the repair of skin tissue and helps keep the skin soft and vibrant. Only \$15.95 inc GST

**Body Lotion** - This protective formula blends rose hip oil with botanical extracts, essential oils and antioxidants. Suitable for all skin types, this rich formula is recommended for daily, all-over use! Only \$15.95 inc GST

**Foaming Facial Cleanser** - Specially formulated to be mild and non-drying, this gentle cleanser will leave every skin type fresh and clean...and sweetly scented with the aroma of sweet orange essential oil. Only \$15.95 inc GST

**Cleansing Lotion** - A unique combination of natural emollients and purifying extracts means this luxurious cleanser leaves skin soft, as well as clean, by removing impurities without stripping natural oils. Only \$15.95 inc GST

**Face & Body Scrub** - This gentle scrub uses bamboo extract to gently exfoliate the dirt and impurities that build up over a busy day, and botanical extracts to soothe and replenish tired skin. Only \$15.95 inc GST

**Hand & Nail Cream** - A hand cream that works double time! This non-greasy formula combines hydrolysed soy protein to strengthen nails with aloe vera & vitamin E to soothe hardworking hands. Perfect for manicures or pedicures. Only \$7.95 inc GST

**Shower & Bath Gel** - Free from laurel sulphates and harsh chemicals, this rich gel can be used all-over at every wash, without the drying effects of soap. Suitable for even the most sensitive skin types. Only \$9.95 inc GST

**Moisturising Cream** - This rich blend contains essential oils to nourish and revive, natural emollients to protect and soften, and antioxidants to lock in moisture. Free from synthetic fragrances, it's perfect for even very sensitive skins. Only \$19.95 inc GST

We are happy to supply Australia wide and there is no minimum quantity required. Also supply a large range of perfumes available on 50% E Banc Trade. Email [michelle@ebanctrade.com](mailto:michelle@ebanctrade.com) for a copy of the catalogue

**Contact:** Kim Beraldo

**Phone:** 03 9354 4199

**Fax:** 03 9354 4877

**Mobile:** 0438 705 458

**Location:** Coburg North **VIC**

## Arita Supplies

Supplier of compatible ink and laser toner cartridges and refills. Supplier of timber floors and timber flooring accessories. **Up to 40% Trade** depending on product

**Address:** Unit 8 / 45 Tomlinson Road, Welshpool WA 6106

**Contact:** Elizabeth Lau

**Phone:** 08 9358 1148

**Fax:** 08 9258 6627

**Email:** [arita@iinet.net.au](mailto:arita@iinet.net.au) **WA**

## Courier Net

Move anything from envelopes to elephants. We will match your current courier prices.

**Up to 50% Trade.**

**Contact:** Dan Jensen

**Phone:** 08 9455 5599

**Fax:** 08 9455 6253

**Email:** [djensen@couriernet.com.au](mailto:djensen@couriernet.com.au) **WA**

## Relax at Lagoon Pocket Bed & Breakfast

40% Trade

Just opened we are a brand new B&B set in the magical Mary Valley. We offer a great combination of luxury, peace, adventure and convenience. All our rooms are air conditioned, ensuited, and your stay includes a hearty barbecued breakfast full of home grown goodies.

Enjoy a wealth of local attractions from steam trains to forest walks and of course Gympie "the town that saved Queensland", or just relax - it's up to you.

Double room per night (incl Breakfast) \$75 Cash **\$50 Trade**

**Contact:** James or

Suzannah Arkle

**Phone:** 07 5483 2112 **QLD**

**Email:** [relax@lagoonpocket.com](mailto:relax@lagoonpocket.com)

**Webpage:** [ww.lagoonpocket.com](http://ww.lagoonpocket.com)

## Daniel Natoli Racing Sponsorship Packages

Motorsport is one of the most effective advertising methods, and this new series of the 2004 Kumho Tyres Lotus Championship is sure to provide tremendous exposure for your business as it will be an official support series for the V8 Supercars throughout Australia during 2004.

Various sponsorship packages for E Banc Trade members are available on part trade which could see your company logo on the racing car plus naming rights and guaranteed television exposure. Every associate sponsor will be linked to the DNR website: [www.natoliracing.com](http://www.natoliracing.com)

If you are interested in becoming a sponsor of Daniel Natoli Racing for the 2004 season or would like to discuss sponsorship opportunities available for the Lotus Series, please contact us.

**Contact:** Matt Constance at Natoli Racing  
**Mobile:** 0400 815 023  
**Email:** [info@natoliracing.com](mailto:info@natoliracing.com)  
**Contact:** Daniel Natoli  
**Mobile:** 0419 257 921

QLD

## Crabrats Pty Limited



We offer the finest quality hammocks all handmade from Bamboo.

Visit our website at: [www.brasiliabeach.com](http://www.brasiliabeach.com)  
**60% Trade**

**Contact:** Ramy Mikhail  
**Phone:** 1300 883 539  
**Address:** 35 Craigie Drive, Beldon

WA

## Sports Betting on Full Trade

100% Trade on all betting with one of Australia's leading bookmakers! All types of sport - AFL, Rugby League, Soccer, plus all Thoroughbred, Harness and Greyhound racing.

All Bets Accepted  
\$10 to \$5,000 (exceptions due to regulations apply)  
Winings paid out in trade dollars

A. Kay Bookmaker, Licensed Bookmaker,  
NSW Guaranteed Co-Operative  
**Contact:** Ryan **Mobile:** 0414 928 666  
**Contact:** Vince **Mobile:** 0410 229 003

**Is gambling a problem for you?**  
Call G-Line NSW Counselling Services  
Free Call - 1800 633 635

NSW

## Livingstone Audio

**Ddr-3 Fm-dab Transistor**  
new digital radio - not FM or AM

- Wood housing of cherry tree and nut.
- Feeding AC RDS Display LCD of great size easy to read.
- 5 memories in each band.
- Manual or automatic search of transmitters.
- Menu in display for the main functions.
- Rotatory control of transmitters
- Rotatory gain control and tone
- Outer pin DAB and antenna FM
- Remote control by infrared 240
- Dimensions: (wide) x 115 (high) x 153 (bottom) mm.
- Weight 2136 gram. Without batteries

**\$349.00**  
**20% Trade**

Tel: +613 9878 4800  
<http://www.livingstoneaudio.com.au>

VIC

## Beinke Upholstery

Upholsterers. Repair, restore, recover. Domestic, antiques, commercial, hospitality. No job to big or small. The person who quotes the job, does the job guaranteed. Members of Restaurant and Catering QLD & FIAAQ.



Chesterfield Three Seater - One of many designs that we make right here in Brisbane direct to the public and now exclusive to E Banc Trade members for a limited time.

All our furniture comes with a life time structural warranty. We only use the best leathers from UK and Italy as well as some local product; fully sprung backs and arms; 8 way hand tied sprung base with over 50 different colours to choose from

Hurry limited time \$3695—**50% trade** + 1 free matching Ottoman (footstool) per order

**Contact:** Danial Beinke  
**Phone:** 07 3712 0061  
**Email:** [info@recover.com.au](mailto:info@recover.com.au)  
**Webpage:** [www.recover.com.au](http://www.recover.com.au)  
**Location:** Sumner Park

QLD

## Shepparton Radiators & Windscreens

For all your radiator and windscreen requirements 'Shepparton Radiators and Windscreens' will 'Get you back on the road sooner'. Cars, Buses and Trucks no job is too big or too small. We can look also after all your side & rear glass requirements (second hand glass can be arranged). Come to the experts for all your auto cooling problems - cleanouts, repairs or recores, we'll look after you with our highly trained staff and efficient service.

**Up to 50% Trade**

**Contact:** Sally Diamond  
**Phone:** 03 5823 1590  
**Email:** [shepprad@inet.net.au](mailto:shepprad@inet.net.au)  
**Location:** Shepparton South

VIC

## Sunshine Cost Holiday Unit

\*\$650.00 7 nights \*\$350.00 3 nights

**50% Trade**

1 bedroom, Pool/Spa, Car park, Free Cable TV/Video, Ceiling Fans, BBQ area, Private Balcony, Air Conditioned, Ensuite Bathroom, Washer/Drier, Cooking Facilities \*Conditions apply

Located on the Sunshine Coast, Mooloolaba is dubbed the Second Noosa. Walking distance to famous Mooloolaba surf beach, restaurants, cafes, clubs, 'Underwater World' and 'The Wharf'.

**Contact:** Rod  
**Phone:** 0409795744 **Email:** [info@grogstore.com](mailto:info@grogstore.com)

QLD

## Business i s s o s i m p l e

**A One stop web site for all business problems, enquiries and networking support**

If you are already in business, just starting out, thinking about or planning to start a business then this is the site for you. [www.businessissosimple.com.au](http://www.businessissosimple.com.au) site is designed to give you the answers to just about any question you may have to do with starting or running a business. Whether it's a simple or complicated question we will answer the question for you or put you in touch with someone who can.

We have just set up a website designed to help small business people. We already have over 2,500 members. If you would be interested in becoming a member or would like to offer your services and/or products to our current members please contact us.

**Membership is \$165 - 50% Trade**

Logon to our website at [www.businessissosimple.com.au](http://www.businessissosimple.com.au) and download the application, fax it to us for action

**Contact:** Jon Clifton **Phone:** 03 9467 2555 **Email:** [jon@businessissosimple.com.au](mailto:jon@businessissosimple.com.au)

## UNIQUE BUSINESS FOR SALE

For once, the word "unique" is perfectly correct! **TV World** is the only permanent TV Museum and Media Expo in the country, housing over 5000 fascinating exhibits relating to our TV, Film, Radio and Pop Culture heritage. There's also an extensive film and videotape resource library which will be a special focus of professional interest in 2006 when Australia celebrates 50 years of TV. TV World has been very successful for 16 years in its current location at the Moorooduc Coolstores on the Mornington Peninsula in Victoria, and is a perennial favourite of coach tour organisers, schools, clubs, social groups, etc.

Bob and Judy, having had 16 immensely satisfying years, now seek to retire to something a little less exciting. And they are not greedy. They are willing to part with their special baby at around \$495,000 and will take **\$150,000 trade** dollars within that figure. You could make an offer....but don't insult the achievements of half a lifetime in a very special field! Both Bob and Judy would be prepared to stay on for a pre-determined period (maybe up to 12 months) to facilitate a smooth transition of ownership, if required.

For more information, call Bob Phillips on (03) 5978 8766 or 0409 254 256. Since TV World is located in the same complex as the Mornington Peninsula E Banc Trade licensee, you might like to get a third-party opinion about the business. Call Guy Senior on (03) 59 78 8188.

VIC

## Promotional Products

We have a complete range of Promotional Products from embroidered to printed styles. Our products include clothing, hats, pens, magnets, key rings, stubby holders and more. **Up to 50% Trade**

**Contact:** Tony McHugh  
**Phone:** 035822 0533

VIC

## AUSTRALIAN CONTACTS

### SOUTH AUSTRALIA

Adelaide Tel: (08) 8381 5014  
*Paul Humphries* Mob: 0410 317 753

Adelaide South Tel: 08 8381 5014  
*Mario D'Aloia*

SA Country Tel: 08 8665 7060  
*Chris Bretag* Mob: 0428 485 651

### TASMANIA

Tasmania Tel: 1300 852 434  
*Jon Clifton* Mob: 0413 991 484

### VICTORIA

Albury / Wodonga Tel: 03 5447 2113  
*Neville Maconachie* Mob: 0418 346 307

Ballarat Tel: 03 5447 2113  
*Neville Maconachie* Mob: 0418 346 307

Bendigo Tel: 03 5447 2113  
*Neville Maconachie* Mob: 0418 346 307

Geelong Tel: 03 5221 9377  
*John Neskovski* Mob: 0411 711 266

Goulburn Valley Tel: 03 5823 5555  
*Ken McNamara*

Melbourne CBD Tel: 03 9815 0519  
*Andrew Hendy* Mob: 0403 052 141

Melbourne Central Tel: 03 9888 9444  
*Ross & Di Cantelo* Mob: 0419 686 885

Melbourne North Tel: 03 9484 4888  
*Paul Ammoun* Mob: 0411 752 595

Melbourne Outer South Tel: 03 9800 4410  
*Anne Christoffelsz* Mob: 0409 659 757

Melbourne South Tel: 1300 852 434  
*Jon Clifton* Mob: 0413 991 484

Mornington Peninsula Tel: 03 5978 8188  
*Guy Senior* Mob: 0412 156 665  
*Tony McMillan* Mob: 0413 156 665

### HEAD OFFICE

Sunshine Coast  
 Tel: 07 5437 7220 Fax: 07 5437 7230  
 Freecall 1800 675 092  
 (Authorisations within Australia only)  
 Email: [hq@ebanctrade.com](mailto:hq@ebanctrade.com)

Outlook Realty  
 Tel: 07 5437 7076 Fax: 07 5437 7231  
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