

JULY 2005



# BANC TRADER

NATIONAL NEWSLETTER

Volume 6 Issue 6

Trading alternatives for business for lifestyle for you  
[www.ebanctrade.com](http://www.ebanctrade.com)

#### E Banc Trade Notice

With the introduction of the Bad Debt Reserve, we wish to clarify the purpose and need for this reserve to be introduced to the Exchange...

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#### E Banc Trade Real Estate

Located in the historic township of Latrobe (home town of David Foster, World Champion Axeman), Tasmania. Details of the property are as follows...

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#### E Banc Trade Licensee Contacts

For a comprehensive list of contacts for all Australian Licensees and each international Office...

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## OUR MISSION

Our mission is to facilitate the exchange of goods and services in an environment of fair and equitable trading to create a feeling of well being over and above the member's expectation

## OUR GUIDING PRINCIPLES

- Our prosperity parallels that of our community, locally, nationally and internationally
- Every policy decision is based upon the wellbeing of our members
- We Endeavour to create a feeling of wellbeing over and above the expectation of licensees, staff and members
- We embrace all cultures, we judge none
- Risk making a wrong decision quickly rather than no decision at all
- Licensees are most important to continued growth, as are staff and members
- Staff ideas are valued as we continually strive to improve the business formula
- Dare to be different – think and work faster, smarter and with less
- One thing that can be promised is change – it inspires innovation
- Communication engenders trust and loyalty – ring back
- If you become emotional in a decision, pass it on to someone else

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# Forefront

A Message to our Traders

With the introduction of the Bad Debt Reserve, we wish to clarify the purpose and need for this reserve to be introduced to the Exchange.

The bad debt reserve is essential to balance the exchange should a member default leaving trade dollars owing to the exchange. While this fund does not protect or reimburse individual traders from bad debts incurred by them in their day to day business activity, it will help protect the equity and the value of the E Banc Trade system to ensure the ongoing value of E Banc Trade credits both nationally and globally. It is also essential for prudent business practice, and is the accepted global standard for the barter industry.

While E Banc Trade has previously provided from its own funds to satisfy this requirement, it must now implement a self governing process to balance the E Banc Trade barter economy as it is now a truly international exchange operating in nine countries and particularly active in Europe. We must also consider the need to comply with the industry standards as implemented by international and European bartering associations.

While some may not recognise the necessity for such a reserve, we would like to reassure members that it will have a flow on effect in securing confidence in and improved acceptance of E Banc Trade credits in all areas.

There should be no instance of a member incurring a bad debt when making a transaction if the correct procedure is followed: for transaction amounts of \$T200 and above, an authorisation number must be obtained before the purchasing member leaves your premises, or before you forward goods or commit services. For transaction amounts of \$3000 and over, an Intention to Trade form must be completed and submitted to Head Office at least 24 hours prior to the transaction taking place. E Banc Trade will honour all transactions below \$T200 provided members have not received a 'No Trade' notification on the account.

This is your guarantee of payment. If you do not obtain an authorisation number, the transaction amount may not be honoured where there are insufficient funds in the buyer's account. By following these procedures, no member should incur a bad debt in their day to day trading within the Exchange.

*from the E Banc Trade Administration Pty Ltd Team*



# Real Estate

Real Estate around Australia available to E Banc Trade Members

## E Banc Trade Real Estate

### PRIVATE SALE: Investment Property for Sale

Located in the historic township of Latrobe (home town of David Foster, World Champion Axeman), Tasmania. Details of the property are as follows:

BV house consisting of 3 bedrooms (all with BIRs), lounge (with wall heater), dining area, kitchen (with both new dishwasher and wall oven), recently painted bathroom and toilet, security doors, roof insulation, garden shed, bbq area, carport and low maintenance gardens.

The property is close to the Latrobe shopping centre, hospital, schools and is only 7 kms. from Devonport and is conveniently located between the Spirit of Tasmania ferries (operating daily) and Devonport airport. Within approximately one hour's drive of Latrobe you can go swimming, fishing, skiing, bushwalking, mountain climbing, boating, bike riding, camping, touring, motor racing, go-karting, plus enjoy Sunday craft markets and fine dining.

Price of property:-	\$150,000 (10% E Banc Trade Dollars)
Property currently rented at:-	\$165 per week
Lease expires:-	January, 2006
To view property go to:-	<a href="http://www.australianrealty.com.au">www.australianrealty.com.au</a> and search Property ID:- 3760
Contact Judith on:	0412 750 466



# Real Estate

Real Estate around Australia available to E Banc Trade Members



PLP Realty has a variety of residential, commercial, industrial properties as well as land and businesses for sale. We have many more properties available, please visit the real estate section on the E Banc Trade website [www.ebanctrade.com](http://www.ebanctrade.com)

Lic. no. 2600297

For real estate enquires phone (07) 5437 7075 or email us at [realestate@plprealty.com](mailto:realestate@plprealty.com)

## New Listing: ID: 603 – Coral Cove, Bundaberg

- New homes located within a golf course estate
- 4brm, ensuite, DLUG, fully fenced
- 2 available



Priced from \$420,000.00 including 25% E Banc Trade

## Great Value: ID: 589 – Bunya Mountains

- 4brm house currently renting as holiday letting
- Fully furnished
- Grossing \$290/wk on average

Priced at \$250,000.00 (\$187,500 cash / 62,500 E Banc Trade)



## New Listing: ID: 606 Pelican Waters, Sunshine Coast



Off the plan 2 & 3 brm units within a luxury resort & residential tower. Located on the beautiful Sunshine Coast, overlooking the Greg Norman designed golf course and views to the Glasshouse Mountains. Resort facilities include combined lap & lagoon pool, 2 tennis courts, health club, sauna, day spa and much more. Close to the CBD, beaches, airports and major tourist attractions.

Priced from \$519,000 including 15% E Banc Trade



## New Listing: ID: 607 Golden Beach, Sunshine Coast



2 brm villa within a resort nestled beside Pumicestone Passage on the Sunshine Coast. Set amidst 10 acres of lush tropical gardens with resort facilities including swimming pool, heated spa, tennis court, putting green, games room and restaurant & bar. Close to CBD, airports, beaches & tourist attractions. Should fetch \$260 per week in rent.

Priced at \$269,000 (\$228,650 cash / 40,350 E Banc Trade)



## New Listing: ID: 605 Shelley Beach, Sunshine Coast



TOWNHOUSE featuring 4brms, TV room, 2 bathrooms. The spacious upstairs open living area and kitchen extends onto a balcony taking in the ocean views. Situated at the back of the block and just metres to the beach. Great for entertaining or just relaxing and enjoying with family & friends.

Priced at \$850,000 (\$680,000 cash / 170,000 E Banc Trade)



# Real Estate

Real Estate around Australia available to E Banc Trade Members



## Queensland Property Brokers

Karen is running a special for the month of July. She will be accepting 100% TRADE for their commissions, for listing and selling YOUR Property in Queensland, or for any E Banc Trade listed properties  
Properties for sale with 30% trade on the market now

Contact : Karen  
M 0438 438 406  
P 07 3886 5020  
F 07 3204 5944  
E Karen@qldpb.com / W [www.qldpb.com](http://www.qldpb.com)

## Vacant Land - Pine River Shire QLD

Level 600sqm land with lots of bird life, situated three blocks from main road, easy access to Highway, 15 minute walk to train, 10 minute walk to bus, 8 minute walk to high school and 5 minute walk to Primary school , 5 minute walk to local shopping centre, 15 minutes drive to Redcliffe.

Build your new home or investment in this popular area.

Price: \$189,000 less \$40 000 E Banc Trade (20%)

## Golden Keys Nominees

For more information on how we may assist you with property purchase or sale please visit our website or contact us via the contact methods below:

[www.goldenkeys.speedfind.com.au](http://www.goldenkeys.speedfind.com.au)  
1/167 Magowar Road  
GIRRAWEEEN NSW 2145

T: 61 2 9631 7700  
F: 61 2 9688 4299  
E: gusnehme@optusnet.com.au

## Redcliffe - First Landing - Imagine whale watching from your own apartment

This is a unique opportunity to invest in the only high rise ever approved to be build right on Redcliffe Parade opposite Queens Beach and Redcliffe Jetty. First Landing offers the opportunity to own a dedicated residential apartment or a dual-key residential/ investment apartment for visitor accommodation. The proposed development consists of a modern mixed use residential and retail building designed by renowned heritage architect Robert Riddel, and refined by Ferro Muller Partnership Architects.

The 11 storey building consists of 72 apartments and 2 townhouses, 2 retail shops, a cafe and a Heritage Town hall converted into a function centre.

Other features include: Ocean views for all apartments, Two car parks per condominium, Internal lifts, Internet and cable television connections, Refuse shuttle on each level, Integrated security intercom system, Smoke and fire alarms throughout, Communal facilities include a pool, spa, barbeque and pergola area, Indoor games room and common toilets facilities, High schedule of finishes including Granite Bench Top and stainless steel appliances, with all apartments having dishwashers and range hood, and Lots more...

The price list and the different type of floor plans are available on our website.

The vendor of this property is keen to sell and is accepting 25% E Banc Trade dollars

## "Water Mark North - Queensland"

1st Floor Unit - 3 Bedrooms, 2 bath rooms,

At present tenanted for \$ 375.00 per week. Close to the CBD and beach

\$ 490,000.00 includes \$ 110,000.00 E Banc Trade dollars.

## Urgent Sale

Vendor Going Overseas must sell

"Water Mark North - Queensland"

Absolute full water views from all balconies. Only Penthouse with access to Roof Top area for entertaining and Barbecues. 3 Bedroom, 3 bathrooms, 3 balconies and 2 Car Garage.

\$ 850,000.00 including \$ 160,000.00 E Banc Trade Dollars.

## The Pearl - Hurry Hurry Hurry

Your last chance - One Unit left

Boutique complex of 10 apartments with beautiful water views located in Dee Why, NSW. Exclusive architect designed security building with superior finishes, lift and security parking. All apartments have direct north facing magnificent parkland views. Located in a peaceful cul-de-sac. Short stroll to beach, shops, club and amenities.

Apartment is are available for occupancy after the June2005

Prices start from \$ 505,000 - 20% E Banc Trade

## Boggabilla

Are you looking for a property with a positive cash income, look no further, the answer is Boogabilla

\$ 55,000.00 with 15% E Banc Trade.



# Members Market

E Banc Trade members offering great Trade specials for the month of July

## NSW

### Summerland Car Rentals

Pre-loved cars and vans for rent in Lismore.

50% Trade

Contact: Norman Brown  
Phone: 02 6622 2200  
Fax: 02 6622 2200  
Email: info@summerlandcarrentals.com  
Address: 45 Zadoc St Lismore 2480

### Wine: Mudgee Vintner

The Mudgee Vintner is offering a mixed dozen of white and red from boutique wineries across N.S.W.

Wine has been selected from Mudgee, the Hunter Valley, Canberra and the Riverina. This fantastic offer (while stocks last) is for \$130.00 with 50% Trade.  
Plus Delivery.

Contact: Tony Gallagher  
Phone: (02) 6372 2266  
Email: mvintner@hwy.com.au

### Swansea Flowers

All floral requirements. Weddings, funerals etc. Gift baskets, plants, chocolates and balloons also available. Unusual arrangements a speciality. Delivery available.

Contact: Katie Letherbarrow  
Phone: 02 4971 2627  
Email: swanseaflores@interfloraflorist.com.au  
Web: www.swanseaflores.com.au



## Qld

### Bowen By Nature

Specialising in BOWTECH. The original Bowen Technique.  
Freedom from  
Back/Shoulder and Neck, Sciatic Pain,  
Assist Pregnancy, Sports Injuries,  
Stress Relief, Promotes Relaxation,  
Respiratory Problems.  
Diploma B.T.T, Member B.T.A.A. Private  
Health fund approved.  
Available at Currimundi

50% Trade

Contact: Linda  
Phone: 5437 7165  
Address: Ste 11/ 2 Coora Cres, Currimundi

### Marianna Casella Consultancy Services

#### Equity Funding Plus/Large Projects

No Directors Guarantee Required  
Funds available for established and emerging business and Projects, up to 130% including set up costs. All industry and commercial areas, Worldwide. Also competitive range of commercial funding, Mezz finance, and Private funds.

Call Now for Appointment  
Initial Consultancy Fee 100% Trade  
Mobile: 0403244234 A/H: 3357619  
Email: mariannac@uvtc.net.au

## SA

### Real Lighting Special

RRP / Price / Trade

Toshiba 26"LCD TV(26W246A)	\$ 4699 / 4199 / 30%
LG 60" HD TV	\$19999 / 15999 / 50%
Denon DVD Player	\$ 499 / 499 / 50%
Nintaus DVD Player w Karaoke	\$ 199 / 169 / 50%
Panda 26" LCD TV	\$ 2999 / 2499 / 50%
Pioneer 5disc Home Theatre	\$ 999 / 799 / 40%
Thomson Scenium 30"LCD TV	\$4999 / 3499/ 40%
Siemens 2NC2 Convection Heater	\$ 599 / 599 / 50%

Other Products available

For more info please call ERHARD  
on 0416 102 142 Fax 08 8391002  
email reallighting@bigbutton.com.au

**We deliver anywhere in Australia**

## Vic

### Discount Cartridges Express

All types of ink & toner cartridges & fax film for laser & ink /bubble jet printers, photocopiers, fax machines & typewriters.

**"If it exists - we can get it"**

From 30% Trade

Contact Andrew on: 03 9467 4600  
Email: discxp@bigpond.net.au  
www.discountcart.com

### Laser Excavation

Martin Astley will do most excavations jobs on 50% trade and is willing to negotiate to 100% depending on the job.

Call Martin on 0418 990 233  
Location: Langwarrin, Victoria

### Ace-Hi Winter Special

ADVENTURE / CO-OPERATION / ENTHUSIASM /  
HONOUR / INITIATIVE



#### Horse Riding & much more for the whole family

- Our 10.00am Walk Trail  
E Banc - \$14.00 + Cash \$12.00  
(normally \$28.00)
- Our 11.00am Boneo Trail  
E Banc - \$17.50 + Cash \$14.50  
(normally \$ 35.00)

Bookings on 03 5988 6262 are essential

All riders receive complimentary admission into our Wildlife Park (Normally \$6.00).

Available 1 June to 31 August 2005  
Not available with any other offers, vouchers or coupons

ACE-HI RANCH & WILDLIFE PARK  
810 Boneo Rd, Cape Schanck VIC 3939  
ph: 03 5988 6262  
fax: 03 5988 6698  
email: ride@ace-hi.com.au  
www.ace-hi.com.au



# Members Market

E Banc Trade members offering great Trade specials for the month of July

## Vic Cont'...

### So Ginger Dining

Situated above Melbourne's highly acclaimed cocktail bar Ginger, **So Ginger Dining** is a true gem, serving Modern Australian fare from head chef Ritchie Boucher.



Swathed in midnight blue walls, timber floors and an open fireplace So Ginger Dining challenges your senses.

A close working relationship between kitchen and bar sees plenty of food and cocktail cross-pollination which goes so far as to provide regular degustation dinners matched with cocktails instead of wine – it's a dining first and just one example of the innovation this hip and friendly venue is famous for.

### 50% Trade

6.30pm - 11.30pm, 7 nights a week  
Bookings essential

Address: 272 Brunswick St Fitzroy  
Phone: 9419 8058

## WA

### Cannington Fabric Gallery

Quality fashion fabric. Specialising in evening & bridal. Professional expert advice. After 5 fabrics. Made to Measure After 5 wear, Formal and Mother of the Bride outfits. Will supply fabric Australia wide. 5/1377, Albany Highway, CANNINGTON

Contact: Rosa Borrello  
Phone: 08 9451 8753  
E Banc Trade 30%



## WA Cont'...

### King of Jarrah

Solid Jarrah Outdoor Furniture clearance, manufacturer direct. We have 10 Yarra settings available E Banc Trade members at 50% off RRP. The Yarra seats 10 adults and reduced to \$1190 and payment 80% (\$952) Trade and 20% (\$238) Cash. Jarrah is the Worlds premium timber for Outdoor Furniture. Each table & bench is bolted and screwed (NO staples used). Limited stock, don't delay in placing your order.

Full technical details and close up pictures of how they are constructed go to <http://www.internetsales.com.au/koj/>

or telephone Bill (King Of Jarrah) on (08) 9497 3866 or 0409295870.



### Padlock Protection

New Australian Patented Invention — Padlock Protection

Protects Padlocks and Chains from Leverage, Hammer and Bolt Cutter Attacks.

Padlock Protection will STOP intruders from stealing or breaking into your property.

Full details go to [www.internetsales.com.au/padlock-protection](http://www.internetsales.com.au/padlock-protection) or phone Bill Flynn (08) 9497 3866 or 0409295870.

E Banc Trade members can buy Padlock Protection for \$299.50 (T40% and Au\$60%) inc. GST and delivered to most destination in Australia at no charge. Padlock Protection is a complete Security System designed to replace a Padlock and Mild Steel Chain.

## WA Cont'...

### Alvins Waterbeds

Water beds. 25+ bed showroom, largest in WA. We offer new, used & trade-ins. Custom made & floor stock. Repairs, relocations [local only] & accessories.


E Banc Trade from 50% [negotiable]

10, Durham Road, Bayswater  
Contact: Rod White  
Phone: 08.9272.6266


## E Banc Trade Spain Website NOW ACTIVE



OVER 15,000 MEMBER BUSINESSES



**Trading Alternatives**  
for Business...  
for Lifestyle...  
for You...



**Work the Dream**

Tel: 07 5437 7220  
[www.ebanctrade.com](http://www.ebanctrade.com)

## AUSTRALIAN CONTACTS

### ACT

*Daniel Yang* Tel: 02 6253 1688  
Mob: 0415 217 110

### SOUTH AUSTRALIA

Adelaide Tel: 08 8381 5014  
*Paul Humphries* Mob: 0410 317 753  
SA Country Tel: 08 8665 7060  
*Chris Bretag* Mob: 0428 485 651  
Adelaide East Tel: 08 8381 5014  
*Marcello Marotti* Mob: 0411 454 866  
Adelaide NE Tel: 08 8381 5014  
*Paul Humphries* Mob: 0410 317 753

### QUEENSLAND

Brisbane North Tel: 07 3356 8811  
*Matt & Cecilia Darragh* Mob: 0421 282 716  
Brisbane South Tel: 07 5437 7220  
Cairns & Qld North Tel: 07 4041 6450  
*Stephen Golinelli* Mob: 0417 790 473  
*Wayne Wilson* Mob: 0421 396 064  
Gold Coast Tel: 07 5502 0377  
*Cheryl Niggel* Mob: 0410 091 107  
Gympie & Hinterland Tel: 07 5437 7220  
South Burnett Tel: 0418 9894 134  
*Colin Forsyth*  
Toowoomba Tel: 07 4634 1233  
*Darryl & Jane Lindsay* Mob: 0438 397 745  
Townsville Tel: 07 4041 6450  
*Stephen Golinelli* Mob: 0417 790 473  
*Wayne Wilson* Mob: 0421 396 064  
Wide Bay & Burnett Tel: 07 4154 3915  
*Ron Goldsmith* Mob: 0415 252 985

### HEAD OFFICE

Sunshine Coast  
Tel: 07 5437 7220 Fax: 07 5437 7230  
Email: [hq@ebanctrade.com](mailto:hq@ebanctrade.com)

### PLP Realty

Tel: 07 5437 7075 Fax: 07 5437 7231  
Email: [realestate@plprealty.com](mailto:realestate@plprealty.com)

### VICTORIA

Albury / Wodonga Tel: 03 5447 2113  
*Neville Maconachie* Mob: 0418 346 307  
Ballarat & Bendigo Tel: 03 5447 2113  
*Neville Maconachie* Mob: 0418 346 307  
Geelong Tel: 03 5221 9377  
*John Neskovski* Mob: 0411 711 266  
Gippsland Tel: 03 5447 2113  
*Neville Maconachie* Mob: 0418 346 307  
Goulburn Valley Tel: 03 5831 6405  
*Ken McNamara* Mob: 0413 555 908  
Melbourne CBD Tel: 03 9815 0519  
*Andrew Hendy* Mob: 0403 052 141  
Melbourne Central Tel: 03 9387 7007  
*Ross & Di Cantelo* Mob: 0419 686 885  
Melbourne North Tel: 03 9310 5977  
*Paul Ammoun* Mob: 0411 752 595  
Melbourne East Tel: 03 9800 4410  
*Graeme McIlwaine* Mob: 0419 025 522  
*Alan Guthrie* Mob: 0418 385 177  
Melbourne West Tel: 03 9387 7007  
*Ross & Di Cantelo* Mob: 0419 686 885  
Mornington Peninsula Tel: 03 5978 8188  
*Guy Senior* Mob: 0424 220 330  
*Tony McMillan* Mob: 0413 156 665  
TASMANIA  
Tasmania North Tel: 03 6273 7110  
*Craig Otto* Mob: 0418 842 799  
Tasmania South Tel: 03 6231 6552  
*Paul Lucock* Mob: 0424 727 492

### NEW SOUTH WALES

Coffs Harbour Tel: 02 4962 1650  
*Mike Hancock* Mob: 0412 216 037  
Newcastle Tel: 02 4962 1650  
*Mike Hancock* Mob: 0412 216 037  
NSW Central & Mid North Coast  
*Mike Hancock* Mob: 0412 216 037  
NSW Regional South Tel: 03 5480 1753  
*Craig Coutts* Mob: 0418 978 224  
Sydney East Tel: 02 9362 1331  
*Grant Dwyer* Mob: 0411 337 711  
Sydney Blue Mountains Tel: 02 9631 5499  
*Lynne McDowell* Mob: 0417 657 212  
Sydney Central West Tel: 02 9889 04040  
*Mike Hancock* Mob: 0412 216 037  
Sydney North Shore Tel: 02 9889 04040  
*Mike Hancock* Mob: 0412 216 037  
Sydney South & Outer South West  
Tel: 02 9594 1706  
*Kevin McNelis* Mob: 0413 949 595  
*Joseph Dovolil* Mob: 0403 070 021  
Sydney Outer West Tel: 02 9631 5499  
*Lynne McDowell* Mob: 0417 657 212  
Sydney South West Tel: 02 9631 5499  
*Lynne McDowell* Mob: 0417 657 212  
Sydney West / NW Tel: 02 9631 5499  
*Lynne McDowell* Mob: 0417 657 212  
Wollongong Tel: 02 9889 04040  
*Mike Hancock* Mob: 0412 216 037  
WA  
WA Master Licensees Mob: 0421 504 895  
*John & Ethne Holt*  
WA Perth Central  
*David Byrne* Mob: 0404 754 606  
*Greg Collins* Mob: 0404 201 604  
Perth South & WA South West  
*David Byrne* Mob: 0404 754 606  
*Greg Collins* Mob: 0404 201 604  
WA Perth North Tel: 08 9474 3788  
*Charles Wu* Mob: 0403 303 919

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